

Case Study

Trained Once. Running Independently Ever Since.

How VoltX Energy self-implemented OneKloudX Kanban Boards for installation pipeline, and went live in under a week.

**Industry:**

Renewable Energy

**Location:**

Silverwater,
NSW

**Services:**

Software licensing, training,
and configuration knowledge
transfer

**Technology:**

OneKloudX Kanban
Boards for Oracle
NetSuite

THE ORGANISATION

A high-volume installation pipeline that needed more than a list view



VoltX Energy runs a NetSuite-enabled operations team managing its residential solar and battery installation projects. With a growing volume of jobs moving through the pipeline at any given time, from initial planning and scheduling through to on-site installation and completion, the operations team needed a way to see everything at once, not just query the system when they thought to look.

Standard NetSuite list views and saved searches could surface data, but they could not give the team an immediate, visual picture of where every job stood. As volumes grew, spreadsheets and manual reporting filled the gap, and bottlenecks were being identified reactively rather than before they affected customers

THE CHALLENGE

Visibility that required effort to find is not really visibility at all

VoltX Energy's operations team was using NetSuite to manage its installation projects, but the platform's standard views were not designed for operational management at this pace. Planners, coordinators, and operations managers had to actively query the system to find out where things stood, rather than the system surfacing the information they needed the moment they needed it.

What the team needed was not a new system or a complex implementation project. They needed a visual layer they could configure themselves, deploy quickly, and adapt as the business grew, without depending on a developer or an external partner every time requirements changed.

The specific requirements were straightforward:

- ✓ A real-time visual view of every installation job across every stage of the delivery lifecycle, inside NetSuite
- ✓ The ability to spot bottlenecks and delayed jobs immediately, without building manual reports
- ✓ A platform the internal team could configure and maintain themselves, without ongoing development
- ✓ Fast time to value, the team did not have months to spend on an implementation project

THE SOLUTION

One training session, then they built it themselves

The entire opportunity from first contact to signed agreement took less than a week. From there, the engagement was deliberately lean: OneKloudX trained VoltX Energy's internal NetSuite consultants on the Kanban Boards solution, provided configuration documentation and practical examples, and then stepped back.

VoltX Energy did the implementation themselves.

Throughout the engagement, OneKloudX remained available and responsive, typically responding to questions within 20 to 30 minutes. But the heavy lifting, the board design, the pipeline configuration, the production rollout, was done entirely by VoltX Energy's own team. That was always the intention, and the solution was built to support exactly that outcome.



The Installation Pipeline, Configured by the Team Who Run It

VoltX Energy configured the Kanban Boards to give its operations team a real-time visual view of every installation job across six stages: jobs awaiting scheduling, planned installations, work currently in progress, installations awaiting completion, completed projects, and operational exceptions requiring action. Because the team built the boards themselves, every stage reflects how they actually work, not how a consultant interpreted their requirements.

Product Enhancements, Driven by Real Use

As VoltX Energy used the product in practice, OneKloudX enhanced it in direct response to their feedback, including increasing board capacity, improving Google Maps integration, and refining address mapping functionality to support field scheduling. The product evolved alongside the team's real operational requirements, not just the ones initially discussed.

Already Expanding

VoltX Energy is now in production and running the Kanban Boards independently. They have since set up a second Sandbox environment to configure additional boards for new use cases, expanding the solution on their own terms, at their own pace, without needing to re-engage OneKloudX to do it for them.

“ The solution has greatly helped accelerate our progress and implementation timeline. The product has been helpful, and we appreciate the OneKloudX team's support throughout.”

- Oliver Geluz, VoltX Energy

THE RESULTS

Live in under a week, self-sufficient from day one

VoltX Energy went from first conversation to live production deployment in under a week, with their own team doing the implementation. They have not needed to return to OneKloudX to maintain or adapt the platform since. That is what a well-designed, genuinely configurable product looks like in practice.



Live in under a week

From signed agreement to production deployment in less than a week, with VoltX Energy's own team doing the implementation after a single training session from OneKloudX



Self-sufficient from day one

VoltX Energy's internal NetSuite consultants configured, deployed, and manage the Kanban Boards entirely on their own. No ongoing development dependency, no returning to OneKloudX to make changes.



The full pipeline, visible at a glance

Every VoltX Energy installation job, across every stage of the delivery lifecycle, is now visible in real time. Planners and coordinators can see where things stand the moment they open the board.



Already expanding independently

VoltX Energy is now configuring additional boards in a second Sandbox environment for new use cases, growing the solution on their own terms without re-engaging a partner to do it.



Bottlenecks caught before they become problems

Delayed jobs and operational exceptions are surfaced immediately. The team acts on issues before they affect customers, rather than identifying them after the fact.



Spreadsheets and manual reporting, gone

The manual overhead VoltX Energy was maintaining alongside NetSuite to track installation progress has been replaced entirely by the Kanban Boards.



We're happy to support OneKloudX as a reference customer. The product has been helpful, and we appreciate the team's support throughout our implementation." - *Oliver Geluz, VoltX Energy*

WHY ONEKLOUDX

A product built to be owned by the people who use it

The VoltX Energy engagement is the clearest possible demonstration of what OneKloudX Kanban Boards is designed to do. Not a product that requires a consultant to configure, a developer to maintain, or a partner to call every time something needs to change. A product that a capable internal team can take, learn in a single session, and deploy themselves.

That outcome does not happen by accident. It happens because the product is genuinely configurable, because the documentation and knowledge transfer are thorough enough to enable self-sufficiency, and because the support that sits behind it, available and responsive throughout, means the team never felt alone. VoltX Energy committed to a 36-month licence. That is not a decision a team makes when a product has just done the job adequately. It is a decision they make when they can see clearly that the platform will grow with them. even when they were doing the work themselves.



OneKloudX is an award-winning ANZ NetSuite Solutions Partner with a people-first approach at our core. We believe technology should empower people, not overwhelm them, which is why we provide strategic advisory and implementation expertise across NetSuite, MYOB, and Epicor, ensuring businesses choose and deploy the right technology for their needs.



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