

## Case Study

# From Merger to Modern Finance, Without Missing a Beat.

How gforce and MEGT gained full financial visibility and autonomy on one NetSuite platform, by partnering with OneKloudX.

**Industry:**

Employment  
Services  
/ Not-for-Profit

**Location:**

Geelong, Ballarat,  
Western Melbourne,  
South-West Victoria

**Services:**

NetSuite  
Implementation  
& Customisation  
Services

**Solutions  
Replaced:**

Tencia

**Technology & Integrations:**

Oracle NetSuite: SuiteSuccess  
Financial First, Integrations:  
Cognos, Workforce 1, Fast Track

## THE ORGANISATION

### Forty years of community impact and a merger that raised the stakes

gforce Employment + Recruitment has spent more than 40 years making a meaningful difference in the lives of people across regional and suburban Victoria. As a for-purpose community organisation, gforce's work sits at the intersection of employment services, community support, and long-term social impact.

In 2025, gforce and MEGT, two organisations with remarkably aligned values and histories, completed their merger, effective 1 July 2025. The combined entity is better positioned to serve employers, job seekers, and communities across Australia. But to do that well, they needed their financial operations to reflect the strength of that union, not the complexity of two separate systems running in parallel.

### Snapshot

- < 4 months go-live
- Employees: 200-500
- Multi-entity consolidation
- AP automation & OCR capture
- DFA approval workflows
- Cognos integration
- BAS & PAYG compliance
- Fixed asset & AR reporting

## THE CHALLENGE

### Two systems, one deadline, and no margin for disruption

gforce was operating on Tencia while MEGT was already on NetSuite. With the merger in effect and a financial year-end approaching, the priority was clear: migrate gforce onto MEGT's NetSuite environment and give the combined organisation a single, unified view of its finances.

For any finance leader who has been through a merger, the challenge is familiar. Two charts of accounts. Two sets of processes. Two teams who each have their own way of doing things and a business that cannot afford to stand still while the transition happens.



#### For gforce and MEGT, the specific pressures included:

- ✘ No consolidated financial view across the combined organisation while operating on separate systems
- ✘ A compressed timeline go-live was needed well ahead of financial year-end
- ✘ Migrating gforce's processes into MEGT's existing NetSuite environment without disrupting what was already working
- ✘ Building a multi-entity structure that met gforce's subsidiary requirements and was designed to accommodate future acquisitions
- ✘ Establishing AP controls, approval workflows, and compliance reporting fit for a combined organisation of this scale

## THE SOLUTION

### A platform built for today and designed for what comes next

The decision to work with OneKloudX was straightforward. MEGT had a strong prior relationship with the team, and that existing trust meant the project could move quickly without the usual early friction of a new partnership. From kick-off, the engagement was collaborative, structured, and focused on outcomes, not just deliverables.



#### A Unified Multi-Entity Architecture

OneKloudX built a subsidiary structure within NetSuite that accurately reflected gforce's reporting entities with segment restrictions enforced per subsidiary and non-reporting entities locked down to prevent mis-posting. The architecture was designed to match MEGT's existing processes with future acquisitions in mind, giving the combined organisation a platform that can absorb growth without requiring a rebuild.



#### Automated Accounts Payable

The AP function was transformed. Invoices now flow directly into the system via email or supplier portal; nothing gets lost in an inbox. OCR technology captures invoice data across all subsidiaries automatically. Duplicate invoice detection prevents double payments. The result is an AP team that spends its time on oversight and exceptions, not just manual processing.



### Policy-Driven Approval Workflows

Vendor bills are routed automatically in line with the organisation's Delegation of Financial Authority policy. Approvers can reject bills, document reasons, and return them for correction. Approval delegation handles periods of leave without breaking the chain. The entire process is auditable, traceable, and no longer dependent on individual follow-up.



### Supplier Controls and Payment Integrity

Changes to supplier bank details require approval before taking effect, a simple but critical control that protects against payment fraud. Automated remittance advice is sent to suppliers at the point of payment, reducing inbound queries and managing expectations proactively.



### Real-Time Reporting and Financial Visibility

For the first time, leadership has a consolidated, real-time view of the entire organisation's finances in one place. AP aging, fixed asset reports, customer aging by payment terms, and BAS and PAYG compliance reporting are all available on demand. Financial data flows directly into Cognos for CFO-level planning and forecasting, no manual extracts, no waiting.



“ One thing that stood out immediately about gforce was the quality of their data. The finance team had done an extraordinary job preparing for this migration; it was exceptionally clean, and it made a real difference to the pace and precision of the entire implementation.”

- Sandy Kistas, NetSuite Principal Consultant, OneCloudX

## THE RESULTS

### Full visibility, real control, and a finance function built to scale

From kick-off to go-live in under four months, gforce and MEGT now operate as one, on one platform, with one version of the truth. But the real measure of success isn't the timeline. It's what the finance team can do now that they couldn't before.



#### One source of truth

Leadership across both organisations has a single, real-time view of consolidated finances, replacing disconnected systems with the clarity needed to make faster, more confident decisions.



#### Finance teams that run leaner

Automated invoice capture, approval routing, and remittance advice have freed the AP team from manual processing, shifting their focus to financial oversight and strategic support.



“ We came into this knowing the timeline was tight and the complexity was real. What we didn't expect was how straightforward it would feel.

We have visibility across the entire organisation now that we simply didn't have before and the confidence that the system will grow with us.”

- Spiros Matsoukas, Group Chief Financial Officer, MEGT (Australia) Ltd.



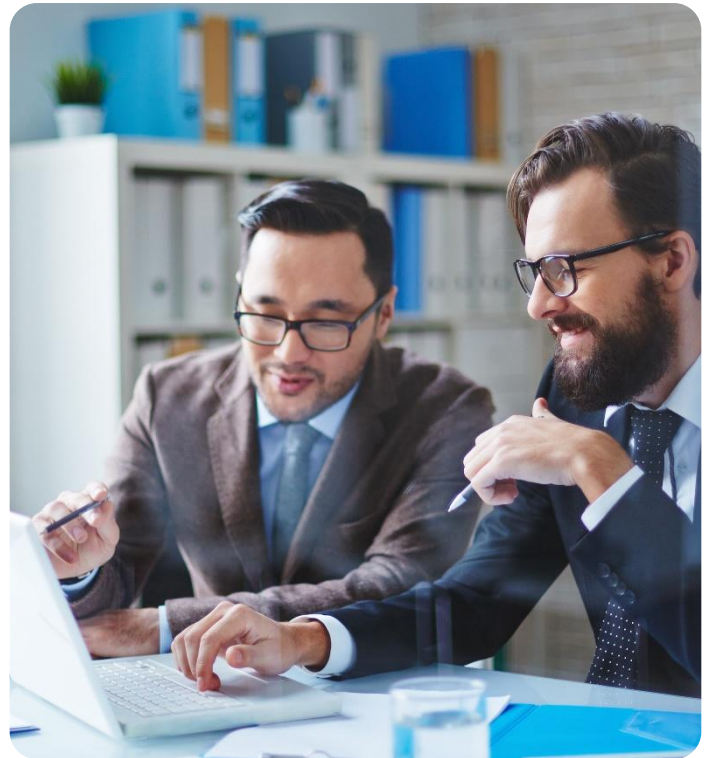
### Compliance built in, not bolted on

DFA-based approvals, supplier payment controls, and subsidiary restrictions are embedded directly into the system. Compliance is enforced by design, not by individual vigilance..



### Reports when you need them

AP aging, fixed assets, consolidated financials, and BAS reporting are available on demand, without manual aggregation, month-end waits, or chasing the finance team.



The difference in our day-to-day is significant. Approvals that used to require chasing are now automatic. Reports that took days to pull together are available instantly. The team is spending its time on work that actually matters."

- Navanthi Gunasekara, Group Financial Controller, MEGT (Australia) Ltd.



### CFO visibility, without the wait

Live Cognos integration means leadership has accurate financial data for planning and forecasting at any time, not just when the month-end pack lands in their inbox.



### Ready for what comes next

The platform was deliberately architected to support future acquisitions. A finance foundation that scales with the organisation's ambitions, not against them.

## WHY ONEKLOUDX

### The right partner makes all the difference.

The decision to work with OneCloudX was not made in isolation. MEGT's positive prior experience with the team was a significant factor in gforce's selection and that familiarity paid dividends throughout the project. The delivery was collaborative, well-structured, and managed with the kind of care that an organisation navigating the operational complexity of a merger genuinely needs.



OneCloudX managed the complexity of merging gforce's financial processes into MEGT's existing NetSuite environment without creating unnecessary disruption on either side. User stories were delivered seamlessly, communication was clear and purposeful, and the team consistently anticipated challenges before they became problems.

For a finance team under pressure to deliver on a tight timeline while also managing the broader demands of a merger, that steadiness made a real difference.

“




The process was seamless and genuinely collaborative from start to finish. OneCloudX understood what we were dealing with: a merger, a tight timeline, multiple subsidiaries, and delivered a system that didn't just meet our needs today, but is ready for wherever we go next.”

- Nicole Smith, Finance Project Lead, Mergers & Acquisitions, MEGT (Australia) Ltd.



OneCloudX is an award-winning ANZ NetSuite Solutions Partner with a people-first approach at our core. We believe technology should empower people, not overwhelm them, which is why we provide strategic advisory and implementation expertise across NetSuite, MYOB, and Epicor, ensuring businesses choose and deploy the right technology for their needs.

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